

**Eastern Shore of Virginia
Broadband Authority
Board Meeting Minutes**

Meeting Information:

Meeting Description: Special Meeting of Eastern Shore of Virginia Broadband Authority	
Date: September 18, 2008	Location: Accomack Airport Board Room
Time: 9:00 – 12:00 am	Call In Phone no: NA

Participants:

	Name		Name
√	Joe Caffrey	√	Cheryl Tyson
√	Mike Zodun	X	Barbara Schwenk
√	Steve Miner	√	Andrew Cohill, Design Nine
√	Dimitri Plionis	√	Katie Nunez

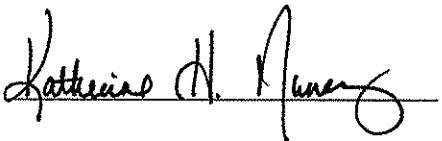
Agenda Items:

Description	
<p>1. Discuss Goal of Today's work session The goal of today's meeting was to get to a resolution of what kind of business model we would be using. The resolution would be voted on at our September 24th meeting.</p>	Andrew / Board
<p>2. Review of Strategic Plan Reviewed A-N 30 Year Telecom plan and Page 8 of the Needs Assessment document. Vision – update version of Vision on Needs Assessment to match Preliminary Findings document Discussion followed on what the Board wants to accomplish and by when. Decision to request that x% of residents commit to buying services – Market Driven Build Out - Part of Marketing Plan Vision statement can be modified it is not a statement of commitment. Andrew to update vision statement (“we want”) and send to Cheryl. Include Vision statement in September 24th meeting to be passed by resolution of the Board.</p>	All Andrew
<p>3. Review Business Model Options Reviewed “Comparison of Telecommunications Service Models” Reviewed “Comparison of Open Network Business Models” Decision: ESVBA will be an Open Network model as described in</p>	All

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<p>the above document. Exceptions on the distribution network to include Local Government and Public Safety on Distribution Network (to be determined). On the Backbone, may lease fiber for backhaul such as MdBC, MBC or other providers looking for redundancy in their networks. Could be on a reciprocal basis.</p>	
<p>4. Project Timeline for Q4 2008 Financial subcommittee formed to review business plan. Joe, Dimitri, Cheryl and Andrew. Meeting to be determined. See Project Milestones attached. Worksheets to provide street addresses required by Andrew</p> <ul style="list-style-type: none"> - Health facilities, Mike Z - Northampton County – Katie - Accomack County – Steve M - Key Businesses – Joe, Katie, Cheryl 	<p>Cheryl / Board</p>
<p>5. Next meeting date – September 24, 2008</p>	<p>ALL</p>

Approved at the September 24th regular meeting of the ESVBA.



Katherine H. Nunez, Chairman

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Barbara C. Schwenk, Secretary